# NEWS RELEASE

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**ODEC and FLIPP Announce $100,000 Microsoft Grant to Improve Home Energy Efficiency Upgrades**

*Grant expands free home energy upgrades for manufactured and mobile homes in Southern Virginia*.

**GLEN ALLEN, Va. –** Old Dominion Electric Cooperative (ODEC) and FLIPP Inc. today announced a new $100,000 grant from Microsoft Corporation to provide free energy-saving upgrades to Southern Virginia residents in manufactured and mobile homes through ODEC's Manufactured Homes Program.

The grant was awarded to FLIPP, an ODEC partner organization that supports ODEC's Manufactured Homes Program and brings expertise in energy audits and home weatherization. The funding will help accelerate the delivery of energy efficiency and weatherization improvements for manufactured home residents in Southern Virginia, and impact of ongoing efforts to improve home comfort, affordability, and energy savings.

For many residents in manufactured homes, simple improvements can significantly reduce energy bills while making homes more comfortable year-round. Since the program's inception in late 2025, ODEC has provided no-cost energy efficiency upgrades to 40 households across its service area. The newly received grant will fund the expansion of those efforts in Southern Virginia.

"Community-focused work like this embodies the cooperative difference," said Chris Cosby, President and CEO of ODEC. "In some parts of Southern Virginia, 25% or more of our co-op members live in manufactured homes. ODEC's Manufactured Homes Program offers a targeted solution to immediately lower energy bills and improve quality of life for the communities we serve. By making energy more affordable and homes more comfortable, ODEC is helping power greater opportunities for families across Southern Virginia."

ODEC will provide a range of no-cost home energy upgrades through the grant, including energy audits, weatherization upgrades, insulation enhancements, HVAC

efficiency improvements and the installation of energy-saving devices like smart thermostats.

“Our collaboration with ODEC and support from Microsoft allows us to advance our work in community revitalization,” said Raye Elliott, Executive Director of FLIPP. “This grant helps expand access to energy-efficient home improvements that make a lasting difference for families while strengthening the workforce needed to support our region’s energy future.”

Microsoft has built deep ties across Southern Virginia through sustained investments in infrastructure, economic development, and community partnerships. This grant reflects an ongoing commitment to strengthening local communities and improving quality of life for residents throughout the region.

“Community investments are most meaningful when they respond to locally identified needs and deliver benefits residents can experience directly,” said Vickie Robinson, General Manager, Energy, Connectivity & Sustainability at Microsoft. “This grant will help ODEC and FLIPP expand access to practical home energy improvements that can reduce energy use, improve comfort and ease household energy burdens across Southern Virginia. We also see an important opportunity to learn from this work and help inform similar investments in other communities.”

Manufactured homes often face disproportionately high energy costs due to aging housing stock, inadequate insulation and outdated heating and cooling systems. Many manufactured home residents are unable to access weatherization services through the federally funded Weatherization Assistance Program due to income eligibility or other program limitations. ODEC’s Manufactured Homes Program is designed to fill that gap and aims to demonstrate a scalable and cost-effective approach to improving home energy efficiency while generating measurable savings for participating households, reducing overall demand on the grid and contributing to more reliable, affordable energy for all cooperative members.

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About ODEC:
Old Dominion Electric Cooperative (ODEC) is a not-for-profit generation and transmission cooperative providing wholesale power to 11 member electric cooperatives in Virginia, Maryland, and Delaware. Serving nearly 1.5 million people, ODEC is headquartered in Glen Allen, Virginia. ODEC’s resource base includes a diverse power supply portfolio of natural gas, nuclear, coal, solar, and wind. ODEC also invests in energy programming including demand response and energy efficiency programs. Learn more at odec.com.

About FLIPP Inc:
FLIPP Inc. develops and delivers innovative workforce development programs that improve housing quality, energy efficiency and community resilience. Through partnerships with

utilities, governments and private-sector organizations, FLIPP helps communities implement practical solutions that lower costs and improve outcomes for residents.